



INCOME TAX PLANNING FOR 2012

Featuring ~
Steven Gordon, CPA



As a founding member of Gordon, Chodak & Chapin, CPA's, P.C., Steven brings 25 years of experience in public accounting. In addition, Steven has earned designation as a Certified

Valuation Analyst (CVA), a certification that allows him to work with clients needing to create various life valuations including marriage dissolution, buy/sell agreements for businesses and gift planning. Having worked with hundreds of clients, Steven prides himself on taking the time to listen and map out the best possible business solutions and financial strategies designed to meet each client's unique needs.

➤ Tax Tips for your Clients

- Learn what advice to give your clients in real estate transactions
 - What's deductible when your purchase or sell a home?
 - What should you keep track of during home ownership?
 - What is 1099 income and when do you pay tax?
 - When are First Time Homebuyer Tax Credits Repayable?
 - Are Grants Taxable Income?
- Know when to refer your client to a Tax Professional



➤ Tax Tips for You

- What expenses to keep track of during the year?
- Should you create a business entity for tax purposes?
 - If so, what type of entity?
- Top audit flags
- Top items people neglect for tax planning



➤ Ask Our Expert Your Tax Questions

Wednesday, November 16, 2011 – Oak Hill Country Club - 346 Kilbourn Road, Pittsford, NY 14618
Registration 5:00pm; Networking & Hearty Hors D'oeuvres 5:30pm; Program 6:15pm

Registration Form:

November, 2011

COST: \$25 for MBA, GRAR, RHBA & WCR Members / \$40 Non Members

Names: _____

E-Mail Addresses: _____

Company: _____

Number Attending: _____ @ \$ _____ = \$ _____ Total Enclosed

In keeping with its mission to provide educational programs to its membership, a substantial portion of this event is underwritten by the Mortgage Bankers Association of the Genesee Region.

Make check payable to: Mortgage Bankers Association and mail by November 10th to Mary K. Dawson, Underberg & Kessler, 300 Bausch & Lomb Place, Rochester, NY 14604 – Phone (585) 258-2847 Fax (585) 258-3203